

Prepared for: The Board of Supervisors, County Administrative Officer, and Department Heads

Preamble: At the third quarter of a fiscal year, 75% of the year has elapsed. Each performance metric in this report focuses on measuring the variance from the 75% expected baseline of the budget. Government revenues and expenditures can be cyclical but may also change based on one-time items, timing/recognition, and accounting procedures. Year-to-date (YTD) amounts are represented as of 03/31/2022 for fiscal year (FY) 2022.

Budget Performance:

The County of San Benito budget performance for the third quarter of FY2022 is as follows:

County of San Benito

Budget Performance (Expenditures) through 03/31/2022

| Fund | Amended Budget | YTD Amount | % Expended |
|---|----------------|-------------|------------|
| General Fund ¹ | 65,074,207 | 39,913,977 | 61% |
| Special Revenue Funds | 107,405,070 | 43,986,653 | 41% |
| Capital Projects Funds | 20,100,302 | 10,217,428 | 51% |
| Special Districts & Other Agencies ² | 1,570,192 | 492,483 | 31% |
| Enterprise Funds | 6,399,144 | 5,561,913 | 87% |
| Total | 200.548.915 | 100.172.454 | 50% |

Notes:

- 1. General Fund includes OPEB and Risk Management budget and actual amounts.
- Includes County Service Areas and Community Facilities Districts (previous reports included these under Special Revenue Funds).

The table above represents the amended budget as of March 31, 2022. Budget amendments are brought to the Board of Supervisors throughout the year to revise the budget for cost savings and unforeseen events as needed.

With 75% of the year expired, the County of San Benito has expended 50% of its total budget.



General Tax Revenues:

County of San Benito

Tax Revenues through 03/31/2022

| Revenue | Amended Budget | YTD Amount | % Earned |
|---------------------------------|----------------|------------|----------|
| Property Tax | 18,720,000 | 10,896,727 | 58% |
| Sales and Use Tax1 | 2,409,908 | 2,275,788 | 94% |
| Prop 172 Sales Tax ² | 4,236,156 | 3,679,084 | 87% |
| Documentary Transfer Tax | 675,000 | 772,700 | 114% |
| Business License Tax | 325,000 | 20,821 | 6% |
| Transient Occupancy Tax3 | 204,000 | 244,189 | 120% |
| Aircraft Tax | 50,000 | 67,313 | 135% |
| Total | 26,620,064 | 17,956,622 | 67% |

Notes:

- 1. Sales tax distributions from the State of California occur approximately 2 months in arrears.
- 2. Proposition 172 funds are designated for public safety services.

As of 03/31/2022, property tax revenues were at 58% of year-end estimates. Property taxes inlieu of vehicle licenses fees are normally recognized in January and May of each fiscal year

Sales and Use Tax revenues were approximately 94% of year-to-date estimates. Revenue distributions from the State of California occur approximately two months in arrears and the County is expecting to be closer to 100% of year-end estimates when adjusting for two additional months of sales tax payments.

General Fund Salary & Benefits Expenditures: County of San Benito

General Fund Salary & Benefit¹ Details through 03/31/2022

| Expenditure | Amended Budget | YTD Amount | % Expended |
|-------------------|----------------|------------|------------|
| Regular Salaries | 20,450,739 | 12,849,838 | 63% |
| Temporary Wages | 1,419,136 | 770,926 | 54% |
| Overtime | 595,500 | 606,681 | 102% |
| Payroll Taxes | 1,491,824 | 751,039 | 50% |
| Pension (PERS) | 6,006,665 | 4,191,500 | 70% |
| Medical Insurance | 3,204,911 | 2,100,412 | 66% |
| Total | 33,168,775 | 21,270,396 | 64% |

Notes:

Total expenditures on salaries and benefits in the General Fund compared to the amended budget are at 64% through quarter three.

^{1.} This table does not include OPEB Pre-funding, and unemployment costs.



General Fund Overtime Expenditures by Department:

County of San Benito

General Fund Department Overtime through 03/31/2022

| Department | Overtime Budget | YTD Amount |
|-------------------------------------|-----------------|------------|
| Information Technology | 5,000 | 1,802 |
| Administration | - | 30 |
| Internal Services | - | 883 |
| Elections | - | 5,084 |
| County Clerk | - | 4,521 |
| Recorder | - | 382 |
| Auditors Office | - | 144 |
| Treasurer's Office | - | 17 |
| Tax Collector | - | 68 |
| Sheriff - Operations | 252,000 | 224,300 |
| Sheriff - Communications | - | 676 |
| Sheriff - UNET Anti-Drug Task Force | 1,500 | 2,249 |
| Sheriff - Grants | 10,000 | 2,700 |
| Sheriff - Jail | 235,000 | 277,615 |
| District Attorney | - | 1,084 |
| ProbationOperation | 20,000 | 10,152 |
| Probation - Juvenile Hall | 45,000 | 38,046 |
| County Library | 15,000 | 4,810 |
| Agricultural Commissioner | 12,000 | 4,188 |
| RMA - Planning | - | 21,578 |
| RMA - Maintenance | - | 1,672 |
| RMA - Administration & Engineering | - | 3,722 |
| RMA - Recreation | - | 957 |
| Total | 595,500 | 606,681 |

Each department is treated as a standalone budgetary unit for purposes of overtime expenditures and allocations. Many of the departments have varying overtime expenditures throughout the year due to turnover or unforeseen events. Department Heads are expected to absorb overtime costs within their budgetary allocation. As of March 31, 2022, no department above has reached their total board approved salaries and benefits appropriations limit.



Other Funds Salary & Benefits Expenditures:

County of San Benito

Other Funds Salary & Benefits¹ Expenditures through 03/31/2022

| Fund | Amended Budget | YTD Amount | % Expended |
|--------------------------|-------------------|------------|---------------|
| Road Fund | 1,490,483 | 747,799 | 50% |
| HHSA | 12,964,376 | 7,542,856 | 58% |
| Public Authority | 248,808 | 127,184 | 51% |
| Public Health | 6,322,930 | 2,661,479 | 42% |
| Behavioral Health | 7,165,361 | 3,598,014 | 50% |
| Substance Abuse | 1,367,296 | 878,883 | 64% |
| Child Support | 1,227,848 | 759,580 | 62% |
| CSWD | 2,137,788 | 1,057,763 | 49% |
| Other Funds ² | 1,684,663 | 908,725 | 54% |
| Total | 34,609,553 | 18,282,283 | 53% |

Notes:

- 1. This table does not include, OPEB Pre-funding, and unemployment costs.
- 2. Other funds includes: CSA, Mosquito Abatement, Migrant Labor Camp, Victim Witness, EMS and Regional Agency.

All other funds are within budget reporting a 53% expended rate compared to the amended budget.

Vacancy Rate - 03/31/2022:

| Fund | Adopted FTE FY21/22 | Actual FTE 03/31/2022 | Vacancy Rate |
|---------------|------------------------|-----------------------|--------------|
| General | 259.75 | 209 | 19.54% |
| Roads | 20 | 12 | 40.00% |
| HHSA | 195 | 137 | 29.74% |
| BEHE | 78.5 | 46 | 41.40% |
| Child Support | 12 | 9 | 25.00% |
| All Other | 17.75 | 14 | 21.13% |
| Total | 583 | 427 | 26.76% |

The total vacancy rate for the County was 26.76% at the end of the third quarter, 03/31/2022. A combination of newly added positions from the previous year, yet to be filled, and a difficult labor market has contributed to the high vacancy rate. Additionally, the Board of Supervisors adopted the FY2022 budget with a net increase of 13 full-time equivalent positions. Pay rate changes have been made to the Roads Maintenance Workers and other positions to combat the high



vacancy rate. The final quarter of the fiscal year will show how the pay rate change has impacted recruitment and retention.

Unemployment in March of 2022 was at 4.9% (United States Department of Labor: Bureau of Labor Statistics) for California and the preliminary data for March, 2022 showed San Benito County at a 5.3% unemployment (State of California - Employment Development Department). Historically, the County's proximity to the Bay Area and low unemployment rate periods have impacted the ability to fill positions.

General Fund Contingencies:

| Description | Amount |
|----------------------------------|-----------|
| General Fund Contingency Balance | \$963,022 |
| Balance as of 03/31/2022 | \$963,022 |

General Fund Contingency balance as of 03/31/2022 totaled \$963,022 from the original budgeted amount of \$1 million. This Contingency has been accessed for \$36,978. Broken down into the following items:

- Grand Jury Services and Supplies Training \$10,000
- Clerk of the Board Services and Supplies Computer Maintenance \$24,075
- Ag Extension Services and Supplies Communication \$2,903

External Data References

State of California - Employment Development Department. (n.d.). *Unemployment Rate and Labor Force*. Retrieved May 2022, from Labor Market Info:

https://www.labormarketinfo.edd.ca.gov/data/unemployment-and-labor-force.html

United States Department of Labor: Bureau of Labor Statistics. (n.d.). Western Information Office - California. Retrieved May 2022, from Bureau of Labor Statistics: https://www.bls.gov/regions/west/california.htm#eag